2026 Annual Treasurer's Report
For the Period Ending December 31, 2025

Long Lake Area Association

The Long Lake Area Association is a non-profit association that was formed in the 1970s to protect Long Lake in Hubbard County and its shoreline from invasive aquatic species and environmental threats that affect the health of the lake. The Association is a membership organization. Annual membership dues are $50.00 per person or household. The Association is governed by a board of directors elected from each of 6 zones that surround the lake. The Association is politically active interfacing with County and State elected officials and departments advocating for the protection of the waters and land surrounding Long Lake. As such, membership in the Long Lake Area Association is not tax deductible.

Membership is restricted to persons / households living on or adjacent to Long Lake in Hubbard County, Minnesota. Members receive one vote, regardless of the number of properties or parcels owned on the lake.

Long Lake Area Association Foundation.

The Long Lake Area Association Foundation (Foundation) is a tax-deductible foundation that has been established to fund environmental and lake protection activities. The Foundation is governed by a board of directors who report to the board of directors of the Association. The Association determines how Foundation moneys are spent on the various environmental and water quality initiatives.

Association Membership:

There are over 600 properties that surround Long Lake. Currently approximately 400 families belong to the Long Lake Area Association as dues paying members. Association dues cover the infrastructure needed to manage the Association's activities, including website hosting, software, legal expenses, postage and mailing, and lobbying expenses incurred with the Association's partners — the Hubbard County Coalition of Lake Associations (HCOLA), MN Lakes and Rivers, and other statewide lobbying organizations that work to make the Association's voice heard at the state level. The Long Lake Area Association is entirely volunteer run, with no paid staff.

Goal: Increase membership in Long Lake Area Association to 80% or more property owners surrounding Long Lake.

Foundation Activities:

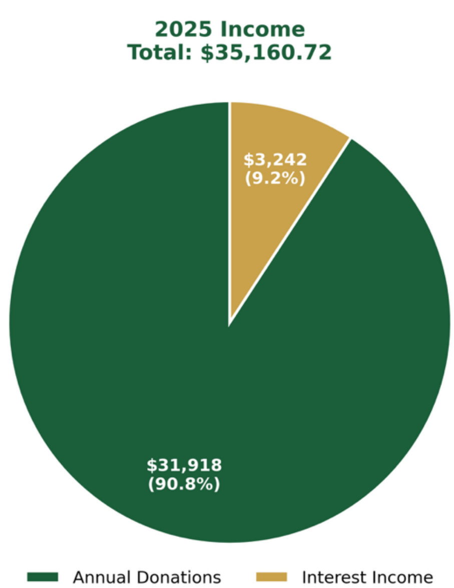
The Long Lake Area Association Foundation serves to collect funds from tax-deductible donations and use those funds to support the environmental and lake protection activities that strive to keep Long Lake a premier recreational lake in Minnesota. Generally, the Foundation spends everything it collects in various programs that support the lake. The major expense (over 75% of all funds) is funding AIS inspectors at the North and South accesses over the summer.

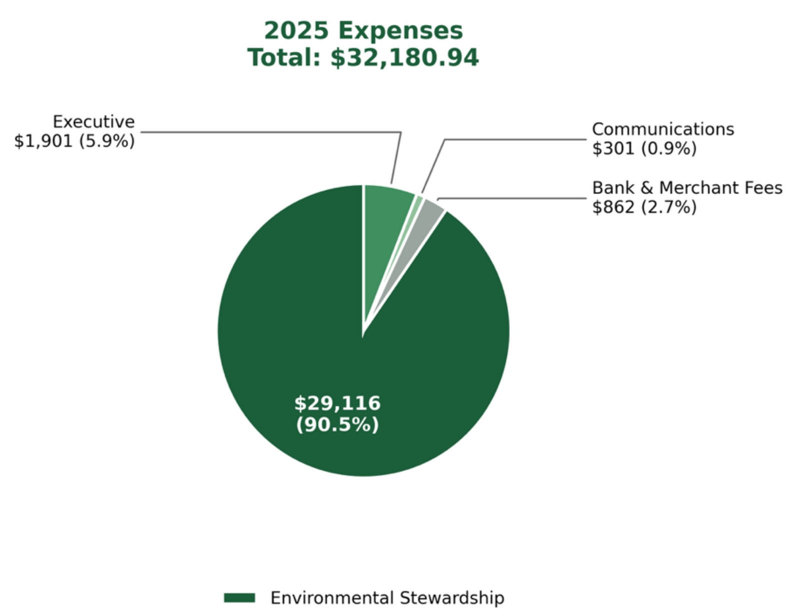
AIS Inspection Program: The AIS inspection is partially funded by the DNR using State-allocated funds. Lake Associations then are allowed to supplement that funding in order to provide better coverage at accesses. The Long Lake Area Association Foundation typically supplements over 60% of the cost of AIS inspectors at the 2 public accesses on Long Lake. Total Coverage (State Provided plus Foundation Supplemental) provides for personnel at the accesses about 40% of the daylight hours between Mother's Day and the last day of September each year. **FACT: Only 40% of daylight hours actually have an inspector at a public access ramp. Boater compliance is heavily influenced by the presence of an AIS inspector or by video surveillance. Currently Long Lake does not have video surveillance capabilities.**

<u>Goal: Increase Funding Available for AIS Inspection</u>. Of the invasive species in Long Lake, 100% of the invasive species were likely introduced at a boat launch site. Only physical inspection of watercraft by AIS inspectors at launch and recovery can limit the introduction of additional invasive species already present or new invasive species within Long Lake.

State of MN funding for AIS Inspection is scheduled to drop by 50% or more in 2027.

Long Lake Area Association Foundation
Income and Expenses – Fiscal Year Ended December 31, 2025



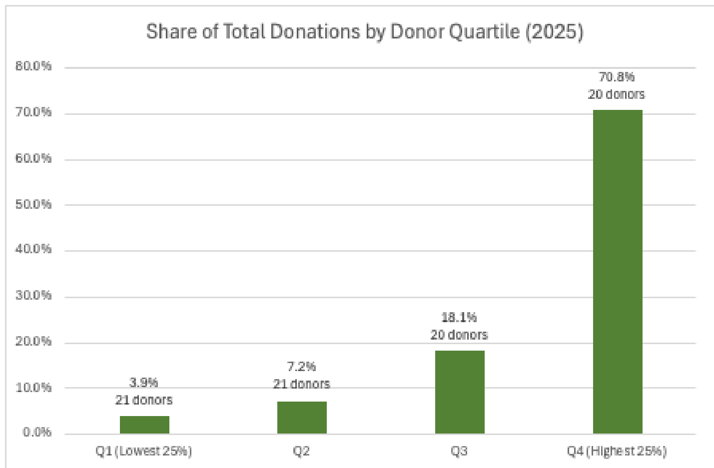


Of the approximately 400 household members of the Association, the Foundation received donations from 82 households, totaling $31,918. The largest donation was $5,000. The most common donation was around $100. Analyzing donation receipts by quartile shows that 71% of all donations came from the top 20 donors to the Foundation. Conversely, the bottom 75% of all donors combined provided 30% of all donations received in the past fiscal year.

Goal: Increase donations from Households who are members but not donating.

Goal: Increase the median donation amount from $100 to $200

Fact: Only 20% of Association member households donated to the Foundation. Of that 20% of households that donated, 75% provided only 30% of the donations needed to keep the lake and its environment safe from AIS.

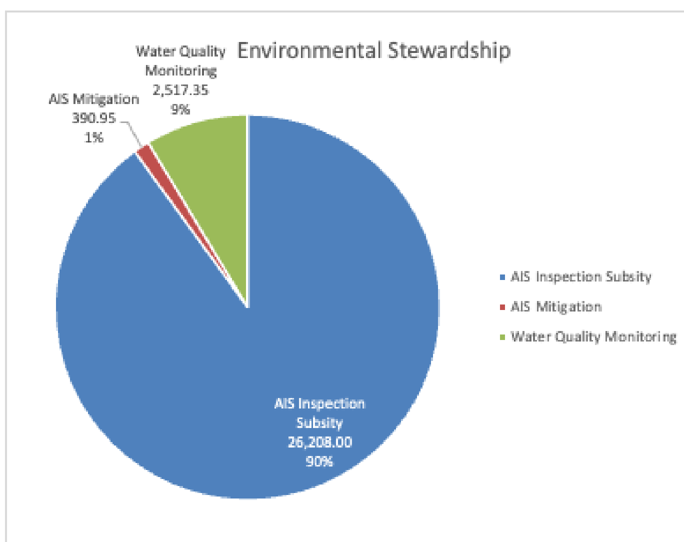


Expenses:

The Foundation exists to raise funds to protect Long Lake's waters, wildlife and shores for the future generations of the owners on Long Lake. Many Long Lake shoreline cabins and homes have been owned by the same families for generations.

There are no paid staff for the Long Lake Area Association or Foundation, so that 100% of membership and donation funds can be used to support the mission of the Association and Foundation.

Expenses (93%) are primarily for environmental stewardship, which comprises AIS inspection subsidy at lake accesses and other activities to monitor and where possible mitigate the impact of invasive species on Long Lake.



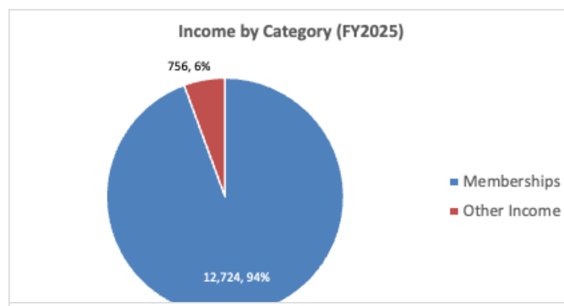
Fact: The Association could spend more, but is limited by the revenue generated from donations. Additional goals are to increase funds available for in-person inspections at lake accesses, including hardware and technology to enhance inspection success.

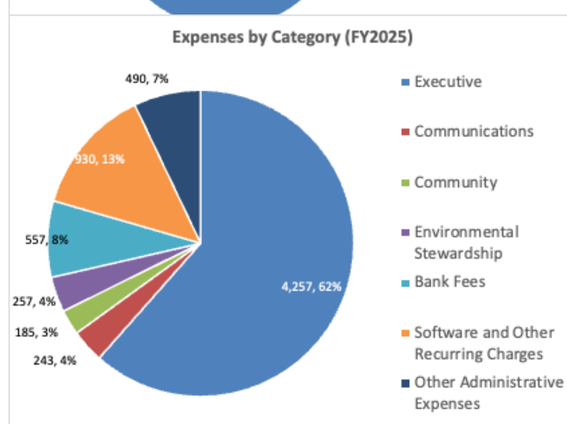
Other Foundation Expenses include funds for belonging to Statewide Lake Associations, Bank and Administrative costs, and Communication and Public Information costs. Where possible, the Foundation applies for, receives and utilizes grants to help pay for AIS mitigation, water quality testing and other activities. The Foundation is fortunate to have great grant-writing volunteers on its board.

Long Lake Area Association
Income and Expenses – Fiscal Year Ended December 31, 2025

The Long Lake Area Association is a membership organization. Membership in the organization guarantees a voice in the protection of Long Lake and is open only to families, households that live on Long Lake in Hubbard County, Minnesota.

In 2025, the Board of Directors of the Association authorized an increase in annual dues to $50.00 per year for individual or household membership in the organization. The increase in membership dues was the first since the organization's inception in the early 1970s. The increase in dues reflects additional costs of technology and systems, mailing/postage and inflation. The largest expenses associated with the Association are website administration and management, software costs for accounting and donor management applications. Included in these costs are a complete redesign and build-out of the association website (longlakeliving.org). Administrative Expenses (denoted in the category - Executive) are expected to be less in 2026. The Association anticipates that costs in the category "Communication" will rise as the Association works to increase membership in the Association and donations in the Foundation via direct mail in 2026 and 2027.





Respectfully Submitted,
Jim Seifert, Treasurer
Long Lake Area Association, Hubbard County.
Long Lake Area Association Foundation, Hubbard County.

Long Lake Area Association and Foundation

Income Statement

for the period of 01/01/2025 to 12/31/2025

Account Number	Account Name	Foundation	Association	Amount
Income				
4000	Memberships	$0.00	$12,723.65	$12,723.65
4100	Foundation Donations	$31,918.24	$0.00	$31,918.24
4200	Other Income	$3,242.48	$756.15	$3,998.63
Total Income		$35,160.72	$13,479.80	$48,640.52
Expense				
5000	Executive	$1,900.95	$4,256.56	$6,157.51
5001	Communications	$301.40	$242.79	$544.19
5002	Community	$0.00	$185.00	$185.00
5003	Environmental Stewardship	$29,116.30	$257.07	$29,373.37
5100	Bank Fees	$862.29	$556.98	$1,419.27
5200	Software and Other Recurring Charges	$0.00	$930.46	$930.46
5300	Other Administrative Expenses	$0.00	$490.00	$490.00
Total Expense		$32,180.94	$6,918.86	$39,099.80
Net Income (Loss)		$2,979.78	$6,560.94	$9,540.72
Summary				
Beginning Fund Balance		$156,948.05	$42,603.45	$199,551.50
+ Other Fund Balance Movements		$0.00	$0.00	$0.00
+ Net Income / (Loss)		$2,979.78	$6,560.94	$9,540.72
= Ending Fund Balance		$159,927.83	$49,164.39	$209,092.22

May 2026 Treasurer's Report

Long Lake Area Association and Foundation

Analysis of the Foundation and Association Financial status involves asking questions about what the current status quo is and what has changed over time.

What has changed from the same time point last year?   Why?
How have Revenues and Expenses changed over time?
Have these changes been planned for or predicted?

Financial Position Relative to Last Year -

What has changed from the same time point last year?   Why?

Year to Date through June, 2026 compared to the same period last year – 2025

Foundation:

Foundation Donations are running ahead of Last Year – Year to Date by $7,010.39

Foundation Expenses are more than Last Year, Year to Date, by $828 reflecting increased payments for AIS Inspection ($1,725) and bank fees ($110) reflecting fees paid for online donations.   Bank fees for online donations are a percentage of the donation, so if donations are up, then the fees will increase proportionately.   Most online donors are asked to include the cost of the donation fees in their donations and they do, so donation revenue is also up because of that factor. Executive and Communications expenses are less than last year collectively by $1076 reflecting smaller payments for technology work and mailing.

Association:
Through June Association Dues are almost exactly the same as last year. $1268 in 2026 vs. $1252 in 2025. This encouraging because many Association Members paid in advance for all of 2026 when they paid their dues in 2025.   While it is difficult to determine exactly how many members we had last year at this time vs. this year, we do know that we have approximately 400 households that have not paid their dues yet for 2026.   We are hopeful that many will pay their dues at the Summer Social.   We plan to email / mail those that have not paid their dues by the end of July.   The Association year end was changed in 2025

from June 30 to December 31 to align the organization to a calendar year end and to the year end of the Foundation. We are "training" members to pay their Association Dues by March vs. July as they have in the past.

Association Expenses in 2026 Year to Date through April are less than the same period last year by $2048. This reflects savings in legal expenses (Executive) and other administrative expenses (website development). Software expenses are higher than last year reflecting ongoing costs in improving our technology platform and bank fees related to online donations.

<u>12 Month Change – from July 2025 through June of 2026</u>
How have Revenues and Expenses changed over time?

Looking at the change in financial position from where the organizations were at this time last year helps us to understand how the total value the assets have been affected by what has happened over the last 12 months.

<u>Foundation:</u>
On July 1 of last year (2025) total assets in the Foundation were 134,401.21 comprised of cash and CDs. The net change is an increase in assets, of $9,162.08. Total income from donations from the Foundation in the past 12 months were $35,984. Donations occur over the whole year but tend to be concentrated into the 2nd half of the year. Expenses over the past 12 months were a total of $33,009. $30,841 was spent on Environmental Stewardship, comprising 93.4% of Foundation mission fulfillment (expenses). Bottom line, over the last 12 months, the Foundation has not spent more than it has taken in. There is a surplus of income over expenses of 9,162

<u>Association:</u>
Over the same time period, Association Assets have increased by $9,055 The increase is due primarily an increase in Association Dues. Association Membership Dues were increased from $25.00/ year for each member to $50.00 per year for each member. The increase in dues was the first increase in dues in the history of the Association and reflects the desire of the board to ensure that the maximum amount of donations to the Foundation go to Mission Objectives (Environmental Stewardship, Fisheries, etc) and not to administrative expenses of running the Association and Foundation and Communicating with Association Members. Bottom Line is that the Association is, through its dues increase, recovering amounts invested in upgrading website, technology and accounting systems and is building a smart cushion should lobbying efforts (not tax deductible, cannot be paid from Foundation Funds) or solicitation efforts and associated costs to meet Foundation budgeted expenses be necessary.

Traditional Year to Date Income Statement and Annual Budget:
The traditional Year to Date Income Statement through June 30th is attached showing Year to Date Income, Expenses and Ending Financial Position for the Association and the Foundation. Please note that year to date (January through June) expenses are greater than income for both the Foundation and the Association. This is normal and reflects that during the first half of each year the majority of expenses are incurred, including the payment of AIS subsidy amounts in January of each year. During the second half of each year, after the mid-summer social, the majority of membership dues payments and foundation donation revenues are received.

Annual Budget Discussion:

The Board voted for and endorsed a budget of $46,214.00 in 2026 for the Foundation and for $4,092 in 2026 for the Association. This reflects the board's recognition of expected increased costs to meet the Lake Stewardship mission of the Association and Foundation.

Over the last 12 months, donations for the Foundation were just over $35,000, reflecting that increased donations for 2026 are essential in order to meet the mission of the Foundation. The Executive Committee, communications and membership committees have been working to communicate to Association Members and Lake Residents in general the increased need from the Foundation to meet its environmental and mission objectives.

Total Expenses for the Foundation, Year to Date are $33,009 vs. budgeted expenses of $37,204. Total Expenses for the Association, Year to Date are $4,871 vs. budgeted expenses of $1,468. This reflects increased expenses over budget for Directors and Officers Insurance required by the State of Minnesota for grant eligibility and increased software / technology costs in excess of amounts budgeted.

Revenue projections are difficult to forecast until after July 1, when the bulk of Foundation donations and Association Membership payments begin to occur, from July 1 through the end of each year.

Respectfully Submitted
Jim Seifert, Treasurer
LLAA, LLAAF

Long Lake Area Association and Foundation

FOUNDATION Comparative Income Statement

for the period of 01/01/2026 to 06/30/2026

			01/01/2025 - 06/30/2025	
Account Number	Account Name	Amount	Amount	Variance $
Income		**YTD 2026**	**YTD 2025**	
4100	Foundation Donations	$7,242.75	$3,176.67	$4,066.08
4200	Other Income	$4,795.30	$1,850.99	$2,944.31
Total Income		$12,038.05	$5,027.66	$7,010.39
Expense				
5000	Executive	$0.00	$925.95	-$925.95
5001	Communications	$0.00	$150.00	-$150.00
5002	Community	$69.00	$0.00	$69.00
5003	Environmental Stewardship	$28,123.62	$26,398.26	$1,725.36
5100	Bank Fees	$209.97	$100.29	$109.68
Total Expense		$28,402.59	$27,574.50	$828.09
Net Income (Loss)		-$16,364.54	-$22,546.84	$6,182.30

Long Lake Area Association and Foundation
ASSOCIATION Comparative Income Statement
for the period of 01/01/2026 to 06/30/2026

Account Number	Account Name	Amount	01/01/2025 - 06/30/2025 Amount	Variance $
Income		**YTD 2026**	**YTD 2025**	
4000	Memberships	$1,268.24	$1,252.53	$15.71
4200	Other Income	$822.22	$391.76	$430.46
Total Income		$2,090.46	$1,644.29	$446.17
Expense				
5000	Executive	$1,912.00	$4,061.99	-$2,149.99
5001	Communications	$0.00	$242.79	-$242.79
5003	Environmental Stewardship	$0.00	$257.07	-$257.07
5005	Membership-Elections	$250.00	$0.00	$250.00
5100	Bank Fees	$75.63	$35.21	$40.42
5200	Software and Other Recurring Charges	$1,069.00	$267.50	$801.50
5300	Other Administrative Expenses	$0.00	$490.00	-$490.00
Total Expense		$3,306.63	$5,354.56	-$2,047.93
Net Income (Loss)		-$1,216.17	-$3,710.27	$2,494.10

Long Lake Area Association and Foundation
FOUNDATON and ASSOCIATON Income Statement
for the period of 07/01/2025 to 06/30/2026

Account Number	Account Name	Foundation	Association	Amount
Income				
4000	Memberships	$0.00	$12,739.36	$12,739.36
4100	Foundation Donations	$35,984.32	$0.00	$35,984.32
4200	Other Income	$6,186.79	$1,186.61	$7,373.40
Total Income		$42,171.11	$13,925.97	$56,097.08
Expense				
5000	Executive	$975.00	$2,106.57	$3,081.57
5001	Communications	$151.40	$0.00	$151.40
5002	Community	$69.00	$185.00	$254.00
5003	Environmental Stewardship	$30,841.66	$0.00	$30,841.66
5005	Membership-Elections	$0.00	$250.00	$250.00
5100	Bank Fees	$971.97	$597.40	$1,569.37
5200	Software and Other Recurring Charges	$0.00	$1,731.96	$1,731.96
Total Expense		$33,009.03	$4,870.93	$37,879.96
Net Income (Loss)		$9,162.08	$9,055.04	$18,217.12

Summary

Beginning Fund Balance	$134,401.21	$38,893.18	$173,294.39
+ Other Fund Balance Movements	$0.00	$0.00	$0.00
+ Net Income / (Loss)	$9,162.08	$9,055.04	$18,217.12
= Ending Fund Balance	$143,563.29	$47,948.22	$191,511.51

Long Lake Area Association and Foundation
FOUNDATON and ASSOCIATON Income Statement
for the period of 07/01/2025 to 06/30/2026

Account Number	Account Name	Foundation	Association	Amount
Income				
4000	Memberships	$0.00	$12,739.36	$12,739.36
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5001	Communications	$151.40	$0.00	$151.40
5002	Community	$69.00	$185.00	$254.00
5003	Environmental Stewardship	$30,841.66	$0.00	$30,841.66
5005	Membership-Elections	$0.00	$250.00	$250.00
5100	Bank Fees	$971.97	$597.40	$1,569.37
5200	Software and Other Recurring Charges	$0.00	$1,731.96	$1,731.96
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= Ending Fund Balance	$143,563.29	$47,948.22	$191,511.51

Approved Budget

Long Lake Area Association (Hubbard County)

Long Lake Area Association FOUNDATION (Hubbard County)

Approved by LLAA BOD and LLAAF BOD 11/21/2025

1/1/2026 - 12/31/2026

By Committee	Purpose	January	February	March	April	May	June	July	August	September	October	November	December	Total	Percent
Community															
LLAA	Annual Meeting						*-*	***250***						***250***	***0.50%***
Executive															
LLAA	Web Design/Maint	100	100	100	100	100	100	100	100	100	100	100	100	1,200	
LLAA	Aplos Mthly+1 Seat	79	129	129	129	129	129	129	129	129	129	129	129	1,498	
LLAA	PO Box						144							144	
LLAA	***Total***	***179***	***229***	***229***	***229***	***229***	***373***	***229***	***229***	***229***	***229***	***229***	***229***	***2,842***	***5.65%***
LLAAF	Legal														
LLAAF	HC COLA										600			600	
LLAAF	MN COLA			50										50	
LLAAF	MN L&R							375						375	
LLAAF	Total	-	-	***50***	-	-	-	***375***	-	-	***600***	-	-	***1,025***	***2.04%***
Membership															
	None														
Fisheries															
LLAAF	Walleye Stocking	-	-	-	-	6,000	-	-	-	-	-	-	-	6,000	
LLAAF	Perch Stocking	-	-	-	-		-	-	-	-	-	-	-	-	
LLAAF	***Total***	-	-	-	-	***6,000***	-	-	-	-	-	-	-	***6,000***	***11.93%***
Env. Stewardship															
LLAAF	UMN E-DNA								2,500					2,500	
LLAAF	HC - AIS		27,500											27,500	
LLAAF	CD3 Maintenance							250				1,275		1,525	
LLAAF	Aquatic Veg. Survey						-							-	
LLAAF	RMB	-	-	-	-	132	132	132	132	132	-	-	-	660	
LLAAF	HC COLA Veliger Test											947		947	
LLAAF	StarStWort Burlap						1,300							1,300	
LLAAF	Access Boat Cleaning Supplies										150			150	
LLAAF	PLM					900			900		445			2,245	
LLAAF	Curly Pondweed Mit.					1,200								1,200	
LLAAF	HCSWCD Wtr Qual. Diss Oxy										912			912	
LLAAF	***TOTAL***	-	27,500	-	-	2,232	1,432	382	3,532	132	1,507	2,222	-	38,939	***77.40%***
Communications															
LLAA	Canva/Mail/Other													250	
LLAA	Postage													1,000	
LLAA	***Total***													***1,250***	***2.48%***
Committee Totals														50,306	***100.00%***
By Organization															
By Committee	**Purpose**	**January**	**February**	**March**	**April**	**May**	**June**	**July**	**August**	**September**	**October**	**November**	**December**	**Total**	**Percent**

By Committee Purpose	January	February	March	April	May	June	July	August	September	October	November	December	Total	Percent
LLAA														
Community														
Executive													2,842	***5.65%***
Communications													1,250	***2.48%***
													4,092	***8.13%***
LLAAF														
Community													250	***0.50%***
Executive													1,025	***0.50%***
Membership													-	***2.04%***
Fisheries													6,000	***0.00%***
Env. Stewardship													38,939	***11.93%***
Communications													-	***77.40%***
													46,214	***91.87%***
Total Both Organizations													50,306	***100.00%***